

State of Minnesota Department of Commerce

BULLETIN 2006-1

DATE: March 1, 2006

TO: ALL PROPERTY & CASUALTY INSURERS WRITING
COMMERCIAL LINES INSURANCE PRODUCTS AND ALL
ADVISORY ORGANIZATIONS

RE: FILING PROCEDURES FOR COMPLIANCE WITH THE
PROVISIONS OF THE TERRORISM RISK INSURANCE
EXTENSION ACT OF 2005



GLENN WILSON
Commissioner of Commerce

***Preface:** This Document is based on the National Association of Insurance Commissioners' Third Model Terrorism Bulletin adopted December 28, 2005. It is being distributed to identify Minnesota-specific information, which is indicated by bold face type. The Minnesota Department of Commerce hereby issues Bulletin 2006-1 to replace its Bulletin 2004-6 dated December 20, 2004 and Bulletin 2005-1 dated January 6, 2005, which expired on December 31, 2005 with the passage of the Terrorism Risk Insurance Extension Act of 2005.*

Background

There has been much uncertainty in the markets for commercial lines property and casualty insurance coverage in light of the substantial losses experienced by the industry on September 11, 2001. Soon after the tragic events, many reinsurers announced that they did not intend to provide coverage for acts of terrorism in future reinsurance contracts. This led to a concerted effort on behalf of all interested parties to seek a temporary federal backstop to calm market fears over future terrorist attacks and the ability of the insurance industry to allocate capital to provide coverage for these unpredictable and potentially catastrophic events. As a result, Congress enacted and the President signed into law in November 2002, the Terrorism Risk Insurance Act of 2002 (The Act). This federal law provides a federal backstop for defined acts of terrorism and imposes certain obligations on insurers. The Act has now been extended for an additional two years through December 31, 2007 with the enactment of the Terrorism Risk Insurance Extension Act of 2005.

Several provisions of the initial Act have changed in the extension. Those changes include: (1) deletion of commercial auto, burglary and theft, surety, professional liability, and farm owners multiple peril coverages from eligible lines; (2) increase in the individual company deductible for 2006 to 17.5 percent and the 2007 deductible to 20 percent; (3) increase in the industry aggregate retention level from \$15 billion to \$25 billion in 2006 and to \$27.5 billion in 2007; (4) reduction in the federal share of compensation for covered losses from 90 percent to 85 percent for 2007; (5) maintains the \$5 million threshold for certification of a terrorist act, while establishing a per event trigger for federal participation in aggregate insured losses of \$50 million for losses occurring after March 31, 2006 and before January 1, 2007 and \$100 million for losses occurring in the 2007 Program Year; (6) extension of existing litigation management provisions and codification of regulations requiring submission and approval of proposed settlements; and (7) directing the President's Working Group on Financial Markets to study long-term availability and affordability of coverage for terrorism losses, including group life and nuclear, biological, chemical and radiological events. The President's Working Group on Financial Markets, in consultation with representatives of the National Association of Insurance Commissioners, the insurance and securities industries and policyholders, is directed to submit a report of its findings to the House Financial Services and Senate Banking Committees by September 30, 2006.

The intent of this Bulletin is to advise you of certain provisions of the Act, as extended, that may require insurers to submit a filing in Minnesota of the disclosure notices, policy language and the applicable rates that are discussed in the Act. In many cases, insurers' current filings will be adequate to meet the needs of the nation's business.

Subsection 102(6) of the Act defines "insurers" for purposes of the Act. "Insurer" means any entity and affiliate thereof--(A) that is--(i) licensed or admitted to engage in the business of providing primary or excess insurance in any State; (ii) an eligible surplus lines carrier listed on the Quarterly Listing of Alien Insurers of the NAIC, or any successor thereto; (iii) approved for the purpose of offering property and casualty insurance by a Federal agency in connection with maritime, energy, or aviation activity; (iv) a State residual market insurance entity or State workers' compensation fund; (B) that receives direct earned premium for any type of commercial property and casualty insurance coverage. The Secretary of Treasury may extend the Act to other classes or types of captive insurers and other self-insured arrangements by municipalities and other entities as well as to group life insurance.

Subsection 102(12) of the Act states that the term "property and casualty insurance" (A) means commercial lines of property and casualty insurance, including excess insurance, workers' compensation insurance, and directors and officers liability insurance, and (B) does not include crop or livestock insurance, private mortgage or title insurance, financial guaranty insurance issued by monoline financial guaranty insurance corporations, medical malpractice, health or life insurance including group life, flood insurance provided under the National Flood Insurance Act, reinsurance or retrocessional reinsurance, commercial automobile insurance, burglary and theft insurance, surety

insurance, professional liability insurance, or farm owners multiple peril insurance. All insurers, as defined in the Act in Subsection 102(6), are required by the Act to participate in the Terrorism Insurance Program (the Program) and make available coverage for *insured losses* in all of their covered commercial lines policies. The term “*insured loss*” means any loss resulting from an act of terrorism (including an act of war, in the case of workers’ compensation) that is covered by primary or excess property and casualty insurance issued by an insurer if such loss—(A) occurs within the United States; or (B) occurs in an air carrier (as described in section 40102 of title 49, United States Code), to a United States flag vessel (or a vessel based principally in the United States, on which United States income tax is paid and whose insurance coverage is subject to regulation in the United States), regardless of where the loss occurs, or at the premises of a United States mission. The Act also advises that *insured loss* excludes amounts awarded in a civil action that are attributable to punitive damages. The Act further requires insurers to make available property and casualty insurance coverage for *insured losses* that do not differ materially from the terms, amounts, and other coverage limitations applicable to losses arising from events other than acts of terrorism.

Certified and Non-Certified Losses

As a result of the definition of *insured loss* contained in the Act, there are essentially two distinct types of losses that a business might face that result from terrorism. One type of loss is the *insured loss* that is defined within and covered by the provisions of the Act. For convenience, we will adopt the moniker of “certified loss” to refer to losses resulting from certified acts of terrorism. The second type of loss that a business might face is one that does not fit within the definition of *insured loss* as described in the Act. For convenience, we will adopt the moniker of “non-certified loss” to refer to losses resulting from terrorism that is not certified. The most significant difference between these losses is that the *certified losses* will always involve a foreign person or foreign interest, while the *non-certified losses* may not.

Minnesota has allowed, and will continue to allow, some significant limitations that provide coverage for acts of terrorism under certain circumstances.

For policies providing property insurance coverage the following limitations apply to *non-certified losses*:

- Exclusions for acts of terrorism only apply if the acts of terrorism result in industry-wide insured losses that exceed \$25,000,000 for related incidents that occur within a 72 hour period;
- Exclusions for acts of terrorism are not subject to the limitations above if:
 - o The act involves the use, release or escape of nuclear materials, or that directly or indirectly results in nuclear reaction or radiation or radioactive contamination;

- o The act is carried out by means of the dispersal or application of pathogenic or poisonous biological or chemical materials; or
- o Pathogenic or poisonous biological or chemical materials are released, and it appears that one purpose of the terrorism was to release such materials.

For policies providing liability insurance coverage the following limitations apply to *non-certified losses*:

- Exclusions for acts of terrorism only apply if the acts of terrorism result in industry-wide insured losses that exceed \$25,000,000 for related incidents that occur within a 72 hour period; or
- Fifty or more persons sustain death or serious physical injury for related incidents that occur within a 72-hour period. For purposes of this provision serious physical injury means:
 - o Physical injury that involves a substantial risk of death;
 - o Protracted and obvious physical disfigurement; or
 - o Protracted loss of or impairment of the function of a bodily member or organ.
- Exclusions for acts of terrorism are not subject to the limitations above if:
 - o The act involves the use, release or escape of nuclear materials, or that directly or indirectly results in nuclear reaction or radiation or radioactive contamination;
 - o The act is carried out by means of the dispersal or application of pathogenic or poisonous biological or chemical materials; or
 - o Pathogenic or poisonous biological or chemical materials are released, and it appears that one purpose of the terrorism was to release such materials.

Definition of Act of Terrorism

Section 102(1) defines an *act of terrorism* for purposes of the Act. Section 102(1)(A) states, "The term "act of terrorism" means any act that is certified by the Secretary of the Treasury, in concurrence with the Secretary of State, and the Attorney General of the United States—(i) to be an act of terrorism; (ii) to be a violent act or an act that is dangerous to—(I) human life; (II) property; or (III) infrastructure; (iii) to have resulted in damage within the United States, or outside the United States in the case of—(1) an air carrier or vessel described in paragraph (5)(B); or (II) the premises of a United States

mission; and (iv) to have been committed by an individual or individuals acting on behalf of any foreign person or foreign interest, as part of an effort to coerce the civilian population of the United States or to influence the policy or affect the conduct of the United States Government by coercion.” Section 102(1)(B) states, “No act shall be certified by the Secretary as an act of terrorism if—(i) the act is committed as part of the course of a war declared by the Congress, except that this clause shall not apply with respect to any coverage for workers’ compensation; or (ii) property and casualty insurance losses resulting from the act, in the aggregate, do not exceed \$5,000,000.” Section 102(1)(C) and (D) specify that the determinations are final and not subject to judicial review and that the Secretary of the Treasury cannot delegate the determination to anyone.

Minnesota will not allow exclusions of coverage for acts of terrorism that fail to be *certified losses* solely because they fall below the \$5,000,000 threshold in Section 102(1)(B) on any policy that provides coverage for *certified losses*. Insurers required to file policy forms may submit language containing coverage limitations for *certified losses* that exceed \$100 billion.

The Act includes a definition of acts of terrorism that is used within this Bulletin to mean *certified losses*. Policies subject to policy form filing requirements should also define what constitutes an act of terrorism for *non-certified losses*. For *non-certified losses*, Minnesota would accept the following definition, or one that is more liberal to policyholders:

The phrase “non-certified act of terrorism” means a violent act or an act that is dangerous to human life, property, or infrastructure that is committed by an individual or individuals and that appears to be part of an effort to coerce a civilian population or to influence the policy or affect the conduct of any government by coercion, and the act is not certified as a terrorist act pursuant to the Federal Terrorism Risk Insurance Act of 2002.

Submission of Rates, Rules, Policy Form Language and Disclosure Notices on an Expedited Basis (Does Not Apply to Workers’ Compensation Insurance)

If an insurer relies on an advisory organization to file loss costs and related rating systems on its behalf, no rate filing is required unless an insurer plans to use a different loss cost multiplier than is currently on file for coverage for *certified losses*. The rate filing should provide sufficient information for the Department to determine what price would be charged to a business seeking to cover *certified losses*. Minnesota will accept filings that contain a specified percentage of premium to provide for coverage for *certified losses*. Insurers may also choose to use rating plans that take into account other factors such as geography, building profile, proximity to target risks and other reasonable rating factors. The insurer should state in the filing the basis that it has for selection of the rates and rating systems that it chooses to apply. The supporting documentation should be sufficient for the Department to determine if the rates are excessive, inadequate or unfairly discriminatory. For the convenience of insurers, Minnesota will waive its

requirements for supporting documentation for rates for *certified losses* for filings that apply an increased premium charge of between 0% and 10% and do not vary by application of other rating factors.

Insurers subject to policy form regulation must submit the policy language that they intend to use in Minnesota. The policy should define *acts of terrorism* and both *certified* and *non-certified losses* in ways that are consistent with the Act, state law and the guidance provided in this Bulletin. The definitions, terms and conditions should be complete and accurately describe the coverage that will be provided in the policy. Insurers may conclude that current filings are in compliance with the Act, state law and the requirements of this Bulletin.

Insurers and advisory organizations should properly amend (as needed) rates, rules and forms previously filed for use with lines of insurance that have been deleted from eligibility for the federal Terrorism Insurance Program under the Extension Act (i.e., commercial auto, burglary and theft, surety, professional liability (except directors & officers liability insurance) and farm owners multiple peril).

The Commissioner requests that the disclosure notices be filed for informational purposes with the Department or in an internal (drawer) filing, as appropriate (see “Minnesota Reminder” below), along with the policy forms, rates and rating systems as they are an integral part of the process for notification of policyholders in Minnesota and should be clear and not misleading to business owners in Minnesota. The disclosures should comply with the requirements of the Act and should be consistent with the policy language and rates filed by the insurer.

The Department will not provide insurers with any recommended disclosure wording. However, the NAIC has made available two model disclosure forms at its website. Copies of these forms may be downloaded as follows:

1. Open the NAIC home page at www.NAIC.org;
2. Under “Insurance Topics”, click on the caption entitled “TRIA Model Extension”;
3. Under “Active Documents”, locate “Model Disclosure Forms” and click on the captions entitled “Form 1” and “Form 2”.

NOTE: These steps may change due to future revisions to the NAIC website.

For paper (non-SERFF) filings which apply solely to forms, insurers and advisory organizations may utilize either the (1) current edition of NAIC form PC TD-1, Property & Casualty Transmittal Document or (2) Expedited Filing – Commercial Lines Terrorist Exclusions Application Form Filing Transmittal, which was included in Bulletin 2005-1.

Minnesota will continue its practice of allowing insurers and advisory organizations to submit and have accepted (without formal review and approval/acceptance) their forms, rates and rules pertaining to coverage for *certified* losses resulting from certified acts of terrorism and *non-certified* losses resulting from acts of terrorism that are not certified.

NOTE: Except as indicated in the preceding paragraphs, the Department's current filing procedures and filing submission requirements apply.

Effect on Workers' Compensation Insurance Coverage

Treatment of workers' compensation is slightly different than for other property and casualty insurance coverages. First, Section 102(1)(B)(i) provides that the federal program will share the risk of loss for workers' compensation for acts of war in addition to acts of terrorism. This treatment occurs because of the statutory nature of the workers' compensation program, which does not provide an exclusion for losses from an act of war. Under Minnesota law there is no exclusion for workers' compensation losses resulting from an act of war. There is no provision in the Act that would preempt the compulsory coverage aspects of workers' compensation insurance policies. In other respects, however, workers' compensation coverage is treated under the Act as any other covered line of insurance. Therefore, the notice requirements of Section 103(b)(2) and the mandatory "make available" requirements of Section 103(c) apply to workers' compensation policies. In this connection, workers' compensation insurers are required to separately state (the amount of) the estimated portion of the premium being charged a policyholder for acts of terrorism, as defined in the Act. As this state's workers' compensation law does not have any exclusions for terrorism or war, neither insurers nor policyholders may use the Act's procedures to create such an exclusion. With regard to the filing and approval of rates and forms, workers' compensation insurers are also covered by the Act. The Minnesota Workers' Compensation Insurers Association (MWCIA) will file the necessary forms on behalf of all licensed workers' compensation insurers in Minnesota. Insurers will be responsible for independently filing the rate that will be applied to policies for this coverage.

Minnesota Standard Fire Policy Provision

Minnesota Statute 65A.01, Subd. 3, states that an insurer "shall not be liable for loss by fire or other perils insured against in a commercial policy, caused directly or indirectly, by terrorism, unless an endorsement specifically assuming coverage for loss or damage caused by terrorism is attached to the policy."

Additional "Special" Certification Requirement (Applies to Forms Only)

In addition to the mandatory Minnesota certification, insurers and advisory organizations must include in their filings (comprised in whole or in part of forms), a special certification, which may be worded along the following lines:

"The insurer(s) [or advisory organization] submitting this filing certifies that it is filing endorsements that provide coverage, which is at least as broad as the coverage described in Bulletin 2006-1."

The certification may be included in (1) the filing cover letter, (2) item "21. Filing Description" of the current edition of NAIC form PC TD-1, Property & Casualty Transmittal Document or (3) a separate certification document. (NOTE: If the insurer or advisory organization elects to use the Expedited Filing – Commercial Lines Terrorist Exclusions Application Form Filing Transmittal as indicated above, the certification feature built into the form may be utilized.)

Minnesota is requiring this special certification, as forms are being accepted on an expedited basis (as indicated above) and will not be reviewed under the Department's usual prior approval procedure.

Minnesota Reminder

For those commercial lines of insurance that are exempt from having to be filed with the Department, companies will be required to make the usual internal (drawer) filings. See Department of Commerce Bulletin 95-2 dated January 25, 1995 or Minnesota Code of Administrative Rules 2700.2460 through 2700.2480.

Effective Date

This Bulletin shall take immediate effect and shall expire on December 31, 2007, unless Congress further extends the duration of the Act.

Contacts

Questions regarding this Bulletin for all lines of insurance except workers' compensation should be directed to Mr. Thomas Baker at (651) 297-2853. Questions regarding workers' compensation should be directed to Ms. Tammy Lohmann at (651) 296-2327.